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Great Innovation / Great Challenge / Great Partnership

GS E&C, 620 Billion KRW Overseas Project NOA Received Kuwait LPG Tank Project

March. 2011



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## 1. Project Overview

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# GS E&C awarded notification of award KRW 620 billion LPG tank project sponsored by Kuwait National Petroleum Company. This project is located in Mina al Ahmadi.

#### **Overview**

Location	Kuwait, Mina al Ahmadi
Sponsor	Kuwait National Petroleum Co. : Subsidiary of Kuwait Petroleum Corporation
Finance	Client Own Fund
Facilities	- Disposal of Original LPG Tanks - Propane Tank / Butane Tank : 10 tanks - Extension of 132KV Cable and Utilities - Other facilities
Contract Type	Lump Sump T/K
Period	40 Months
Amount	KRW 620 Billion (KWD* 154 Million)

#### Location



\*KWD: Kuwait Dinar



## 2. Risk Analysis and Experience

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GS E&C will hedge expected risks, and will successfully execute this project with the experience of waste water treatment plant projects.

Capability	<ul> <li>Previous experience on the executed gas storage tank plant projects.</li> </ul>		
Payment	<ul> <li>Reliable client (State-running company)</li> <li>Advanced payment(20%) and progress payment</li> </ul>		
Raw Material & F/X Risk	<ul> <li>Contingency cost for raw-material fluctuation</li> <li>Forward deal contracts for hedging F/X risk</li> </ul>		
Others	· Preparing for contingency cost		

Introduction	

Gas Storage Tank Plant Project Experience					
Project	Contract Type	Period			
Thailand, PTT LNG Tank	LSTK	2008 ~ 2011			
Korea, Tongyong LNG Terminal 4 <sup>th</sup> Expansion	LSTK	2005 ~ 2009			
Korea, Incheon LNG Terminal 4 <sup>th</sup> Expansion	LSTK	2004 ~ 2009			

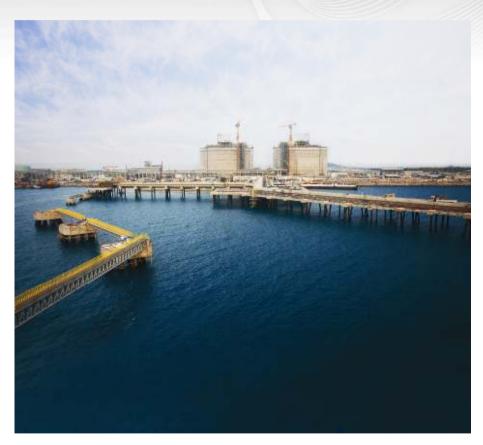
Location	Arabian Peninsula
Population	2.6 Million (2009)
Capital	Kuwait
Language	Arabic
Religion	Islam 85%
Area	17,818 km2
GDP	USD 31,482 (2009)

## 3. Prospect

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- Kuwait LPG Tank is KRW 600 billion construction which is sponsored by KNPC (Kuwait National Petroleum Co.: Subsidiary of Kuwait Petroleum Corporation). This project is located in Mina al Ahmadi. GS E&C executes the whole process of engineering, procurement and construction over 40 months. This project will contribute to increase annual sales revenues by 186 billion won.
- With the success of completing OCR Revamping, Gas Oil Desulfurization and awarding new LPG Tank from KNPC, GS E&C proves that it is internationally recognized as having edge in Oil and Gas business in Middle East. Reentering new markets such as Kuwait Saudi Arabia, GS E&C diversifies its operation geographically and diminishes regional risks.



<Thailand, PTT LNG Project>



## **Overseas Projects**

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	Description	Project	Client	Project Type	Contract Amount Unit: USD	Project Period
Under construction	Saudi Arabia	IPC EVA	International Polymers Company	EVA	385 mil	2011 – 2013
	Australia	Collie Urea	Perdaman Chemicals and Fertilizers	Urea	2.88 bn	2011 – 2015
	Bahrain	Waste Water Treatment	Bahrain Petroleum Company	Water Treatment	70 mil	2010 – 2012
	UAE	Inter Refinery Pipeline	Takreer	Pipeline	623 mil	2010 – 2014
	Oman	Barka 3 & Sohar 2	ASPC/ABPC*	Power Plant	630 mil	2010 – 2013
	Thailand	IRPC Propylene	IRPC Public Co, Ltd.	Propylene	80 mil	2010 – 2012
	Canada	Oil sand	Harvest Energy	Oil sand	CAD 310 mil	2010 – 2012
	UAE	Ruwais Refinery Pkg7	Takreer	Civil	524 mil	2009 – 2014
	UAE	Ruwais Refinery Pkg2	Takreer	RFCC	3.11 bn	2009 – 2014
	Oman	SNDC	Petroleum Development Oman	Gas	220 mil	2009 – 2013
	UAE	Ruwais 4 <sup>th</sup> NGL Train	GASCO	Gas	1.2 bn	2009 – 2013
	Singapore	C913	LTA	Civil	310 mil	2009 – 2015
	Singapore	Depot C911	LTA	Civil	144 mil	2009 – 2015
	Vietnam	Hanoi~Haiphong	VIDIFI	Civil	175 mil	2008 – 2011
	Saudi Arabia	Manifa	Aramco	Gas	501 mil	2008 – 2011
	UAE	Green Diesel	Takreer	VDU Hydrocracker	1.13 bn	2008 – 2011
	Egypt	ERC Hydrocraker	ERC	Hydrocracker	2.17 bn	2007 – 2014 Engineering & Constru